

2016 Grain Marketing School



**Mondays, November 7, 21, December 5 and 19
10:00 A.M.**

**OSU EXTENSION, DARKE COUNTY
LEARNING CENTER
603 Wagner Avenue
Greenville, Ohio 45331**

What we'll cover:

- Marketing, Risk Tolerance and Risk Capacity
- Marketing Matrix and Crop Insurance
- Marketing Vocabulary, Hedging and Cash Sales
- Futures, Options and Basis
- Storage and Post-Harvest Marketing
- What Not To Do When Building a Market Plan
- AgYield Simulator Challenge

Hosted by:

OSU Extension, Darke County

- Sam Custer, custer.2@osu.edu
- 937-548-5215

Sponsors:



Grain Marketing School - PRE-REGISTRATION AND PRE-PAYMENT ARE REQUIRED. \$50 per person. Registration deadline is October 31, 2016. Registration includes snacks and materials. Make checks payable to Ohio State University Extension. Mail to OSU Extension, Darke County, 603 Wagner Ave, Greenville, Ohio 45331. Please detach and return this form with payment. Thank you.

Name(s): _____

Address: _____

Phone: _____ E-mail: _____

Limited to the first 18 paid registrations. Late Registration will be \$100

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Keith L. Smith, Associate Vice President for Agricultural Administration; Associate Dean, College of Food, Agricultural, and Environmental Sciences; Director, Ohio State University Extension; and Gist Chair in Extension Education and Leadership.

For Deaf and Hard of Hearing, please contact Ohio State University Extension or OARDC using your preferred communication (e-mail, relay services, or video relay services). Phone 1-800-750-0750 between 8 a.m. and 5 p.m. EST Monday through Friday. Inform the operator to dial 614-292-6181 (Extension) or 330-263-3700 (OARDC).



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