

**CFAES****OHIO STATE UNIVERSITY EXTENSION**

Improving Grain Marketing Plans

TUESDAY, MARCH 17, 2020, 9:00-2:30**We will cover the following topic areas:**

- Risk Tolerance and Risk Capacity
- Crop Insurance Role in Marketing
- Basis, Hedging and Cash Contracts
- Futures, Options and Spreads
- Building a Grain Marketing Plan

Presenter:

Ben Brown, Assistant Professor
of Professional Practice in
Agricultural Risk Management,
The Ohio State University

Location: The Andersons, 5728 Sebring Warner Road, Greenville, Ohio**Sponsors:****GRAVES-FEARON**
AGENCY

Grain Marketing PRE-REGISTRATION REQUIRED. \$20 per person, light breakfast and a lunch is provided Registration deadline is March 11, 2020. Mail to OSU Extension, Darke County, 603 Wagner Ave, Greenville, Ohio 45331. Please detach and return this form with payment. Thank you.

Name(s): _____

Address: _____

Phone: _____ E-mail: _____

darke.osu.edu**THE OHIO STATE UNIVERSITY**COLLEGE OF FOOD, AGRICULTURAL,
AND ENVIRONMENTAL SCIENCES*— We Sustain Life —*

CFAES provides research and related educational programs to clientele on a nondiscriminatory basis. For more information, visit cfaesdiversity.osu.edu. For an accessible format of this publication, visit cfaes.osu.edu/accessibility.